



# MEMBER PROGRAMS

Phone: 800-533-8658 • Email: [members@firelandsec.com](mailto:members@firelandsec.com)  
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## COMMERCIAL & INDUSTRIAL (C&I) LIGHTING PROGRAM

The purpose of the Commercial and Industrial (C&I) custom lighting program is to promote the value of removing wasteful lighting, by replacing inefficient internal and external lighting at a business-member facility receiving power from Firelands Electric Co-op. This program provides a rebate based upon the number of lamp watts reduced when replacing old lighting with energy efficient lighting, and members are eligible for a rebate when specifications are met.

Replacing inefficient lighting can help C&I member businesses save money, which can reinforce the importance of energy efficient lighting upgrades and the value of being a member of Firelands Electric Cooperative.

### **C&I Custom Lighting Overview:**

1. This program is applicable for commercial and industrial business facilities only, which receive electric power from Firelands Electric Cooperative. Residential applications are not eligible.
2. **Pre-approval of the project is required PRIOR to installation. Failure to complete this step could result in non-payment of rebate.** Pre-approval is obtained through the submission of a completed C&I Custom Lighting Rebate application to the cooperative. The application must include the contractor's detailed quote with project cost estimate, as well as information on the new lighting. Information needed can be found on the spec sheet(s) for the new equipment, and includes lamp manufacturer, type, model number, and lamp wattage.
3. **After installation** is complete, a detailed contractor/vendor invoice for the equipment and lamps installed, including lamp quantities, lamp wattage, type of lamp and project cost (excluding labor), must be submitted to the co-op. Documentation should include lamp manufacturer/model number and any spec sheets indicating lamp wattages on new lamps installed. Project cost consists of expenses incurred to retrofit lighting including, but not limited to, lamps, fixtures, wiring and ballasts. Labor and/or installation costs are not to be included as part of project cost submitted.



### **C&I Custom Lighting Program Eligibility:**

1. To qualify, lighting at the facility must be used a minimum of 1,800 hours per year.
2. All projects must be a retrofit lighting installation in an existing building and/or retrofit of exterior lighting at the facility where the building is located. Program is not applicable for new construction, facility additions or installation of additional lighting.
3. Existing equipment must be operational when pre-approval application is submitted. Existing equipment must be permanently disconnected or removed.
4. All equipment must be new. Used or rebuilt equipment is not eligible.
5. Re-lamping of existing fixtures is allowable for rebate only if it includes a technology up-grade. (e.g., incandescent lamp to CFL; fluorescent lighting to LED). Re-lamping to a lower wattage of the same general type of bulb is not applicable for this program.

6. All projects must comply with applicable federal, state and local laws and building codes.

## **COMMERCIAL & INDUSTRIAL (C&I) LIGHTING PROGRAM — continued**

### **C&I Custom Lighting Guidelines:**

1. Projects must be completed between July 1, 2018 and June 15, 2019. Final rebate requests must be submitted to Firelands Electric no later than June 15, 2019.
2. **Pre-approval is required. Funding is limited and subject to availability.**
3. All pre-approval applications must have complete information in order to be considered.
4. Documentation of lighting to be installed should include lamp manufacturer/model number (and/or spec sheets if lamp watts are not indicated in lamp model number).
5. Final request for rebate must be done and appropriate documentation is required.
6. The Cooperative will need to do an onsite visit in order to confirm installation of project as submitted.
7. Rebate is paid as a one-time, one-program offer and cannot be combined with other Buckeye incentive payments or programs for additional funding of this project.
8. Only one incentive will be granted for each facility per program year.

### **C&I Custom Lighting Rebate:**

1. After lighting retrofit project is completed, Firelands Electric Cooperative will visit the facility to verify installation of lighting as documented.
2. Final rebate request and documentation is reviewed and qualified projects will be approved.
3. Project must be completed between July 1, 2018 and June 15, 2019, and be submitted for reimbursement by no later than June 15, 2019.
4. Funding is limited and based upon availability.

**NOTE: Rebate amount is calculated at the rate of \$1\* per watt reduced based upon lamp wattages (not fixture wattages). Rebate may not exceed fifty percent (50%) of project cost (excluding labor), up to a total maximum rebate amount of \$3,000.**

**\*The rebate process includes pre-approval of the completed C&I Custom Lighting Rebate application. Firelands Electric submits the application to Buckeye Power for approval, which is then verified to meet program requirements and earmarks funds, if available. **Failure to complete the pre-approval process could result in non-payment of rebate. Offer expires when funds are depleted on a first come, first served basis, or when the program is discontinued.****